



April 22, 2016

Andy Dickson
Vulcan Water Products

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Dear Andy,

I just wanted to extend my sincerest thanks to you and your company. I run the Comfort Inn in Moriarty, New Mexico. Anyone familiar with Moriarty knows that the water here is awful. We battle with water hardness like no other place I know. Our hotel had been spending thousands of dollars installing water softeners and going through excessive amounts of salt and descaler to try to keep up. This would manifest itself in calcium buildup in our kitchen and bathroom fixtures, our ice machine, and our pool.

We recently had to nearly replace our ice machine because the water hardness had repeatedly created buildup and in the hotel business, ice is a must for our kitchen and our guests. We would get constant complaints from our housekeepers and guests because as soon as we would get the buildup off of the bathroom fixtures it would be back again and just as hard to get off as the last time. We had to replace fixtures far too often. Since you installed the new Vulcan S100 water system, we are able to easily wipe off any buildup and my housekeeping staff is very pleased. I haven't had to replace any fixtures either. The ice machine works great and for the first time in a long time, we can use the water in the hotel to water plants!

The really good news is our pool. The water was so awful that we had a pool heater break due to the massive calcium buildup. Huge expense to replace. When we replaced the pool heater within months we had to add descaler and it was impossible to keep the chemical balance right. The maintenance on the pool was ridiculous. Since having had the new Vulcan 5000 water system for the pool in addition to the hotel, you would not believe the difference. The pool practically takes care of itself. Maintenance is minimal, the pool stays clear and the equipment just hums.

I would recommend this system to anyone for their business or home. The transformation at our facility has been nothing short of astounding. The money, time, and maintenance we have saved cannot be overstated. In the hotel business where we are open 24/7 that says a lot.

Thank you again, Andy!

Sincerely,

Laurel Bowie
General Manager
Comfort Inn
Moriarty, New Mexico